

**WEB SITE ADDRESS:**  
<http://ag.ca.gov/charities/>

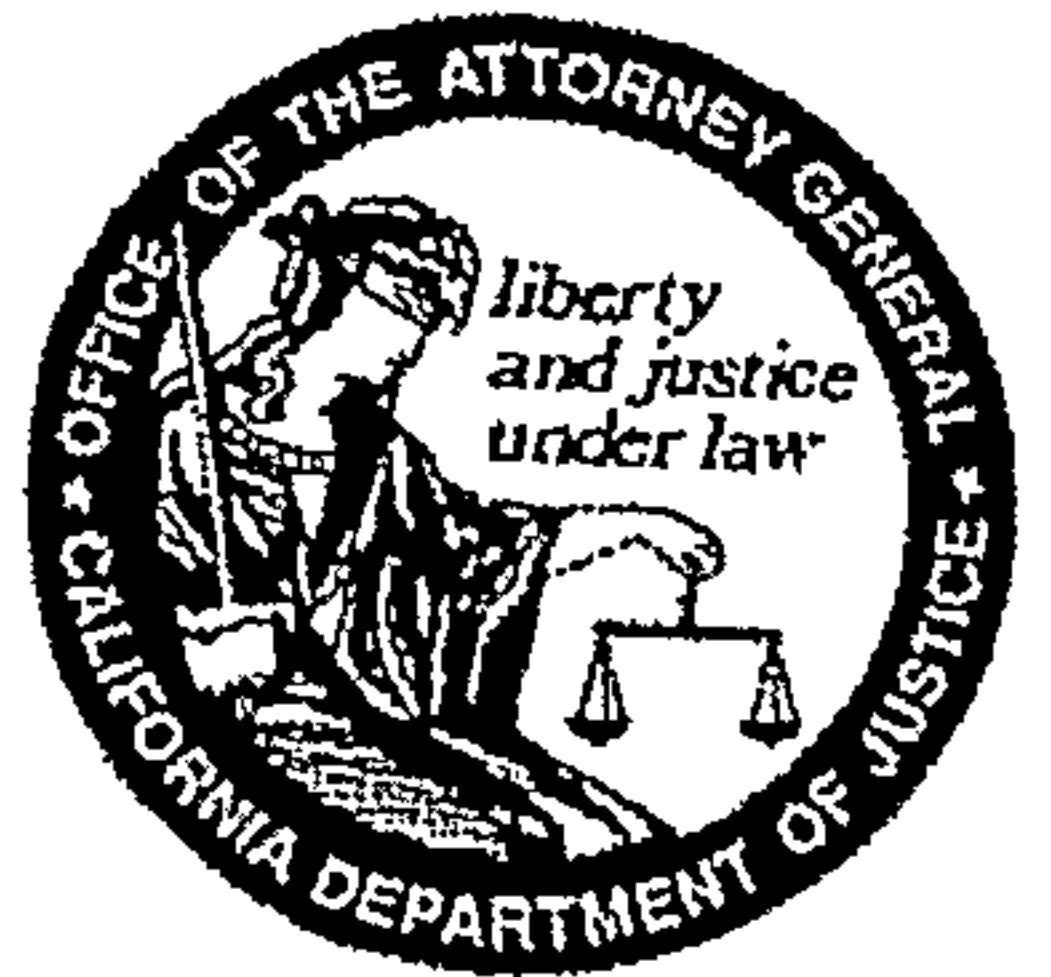
## COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

## ANNUAL FINANCIAL REPORT FOR 2001

(California Government Code Section 12599)

**Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1**

**An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.**



**Name and Address of Commercial Fundraiser:**

ROBERT W. DAW, SR.  
Name of commercial fundraiser

Name of commercial fundraiser

1776 KIRKMOnt DR.  
Address of commercial fundraiser

**Address of commercial fundraiser**

SAN JOSE, CA. 95124

City, State, and ZIP Code

**Name and Address of Charitable Organization:**

CT No. 015304 F.E.I.N. No. 77-0385218

CT No.

**F.E.I.N. No.**

CENTER FOR EXCELLENCE IN NON  
 Name of charity 546 VALLEY WAY PROFITS

Name of charity

546 VALLEY WAY  
Address of charity  
MILPITAS, CA. 95035-4106

**Address of charity**

City, State, and ZIP code of charity

Figures from (check one):      National Campaign ☐      California Campaign ☒

ONE-ON-ONE SOLICITATION held (on) (from) 1/1, 2001, to 12/31, 2001.  
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☒ Percent age ☐ Other ☐  
If other, provide brief explanation \_\_\_\_\_

## 1. REVENUE

- A. Cash contributions**
- B. Entertainment sales or admission charges**
- C. Sales from products**
- D. Advertisement sales**
- E. Membership fees**
- F. Other sources: (Specify)**

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- 

### G. TOTAL REVENUE

195,725

195,725 G.

## 2. EXPENSES

- A. Fees or commissions
- B. Salaries
- C. Payroll taxes
- D. Employee benefits
- E. Cost of merchandise for resale
- F. Cost of entertainment
- G. Postage
- H. Advertising
- I. Telephone
- J. Rental of equipment
- K. Facilities charge
- L. Permits
- M. Other expenses: (Specify)

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- 
- 

**N. TOTAL EXPENSES**

\_\_\_\_\_ A.  
\_\_\_\_\_ B.  
\_\_\_\_\_ C.  
\_\_\_\_\_ D.  
\_\_\_\_\_ E.  
\_\_\_\_\_ F.  
\_\_\_\_\_ G.  
\_\_\_\_\_ H.  
\_\_\_\_\_ I.  
\_\_\_\_\_ J.  
\_\_\_\_\_ K.  
\_\_\_\_\_ L.

\_\_\_\_\_ Ma.  
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\_\_\_\_\_ Md.

- 6 - N.

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Office of Charitable Trusts

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
ANNUAL FINANCIAL REPORT FOR 20\_\_\_\_\_

(California Government Code Section 12599)

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3. Amount to charity (subtract line 2N from line 1G) 195,725 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) 29,342 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) - 0 - 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 166,383 6.
7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?
- ☐ Yes ☒ No If "yes" complete the following:

| Name of officer, director, partner or owner of commercial fundraiser | Name and address of charitable organization | Relationship of officer, etc. to charitable organization |
|--|---|--|
|  |   |  |
|  |   |  |
|  |   |  |

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) ROBERT W. DAW Printed name PRINCIPAL Title 1/15/04 Date

This report must be signed by two officers or directors of the charitable organization for verification.

Signature of authorized officer/director (charity) Sarah Sunderland Printed name Controller Title 1/15/04 Date

Signature of authorized officer/director (charity) Molly Polidoroff Printed name ED Title 1/15/04 Date